# FORM 4

# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, [	D.C.	20549
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  Lo Steve Ming					2. Issuer Name and Ticker or Trading Symbol TheRealReal, Inc. [ REAL ]							tionship of Reporting Person(s) to Is all applicable) Director 10% C Officer (give title Other		
(Last) C/O THEREAL 55 FRANCISC		(Middle)		Date of Earliest Transaction (Month/Day/Year)     11/13/2020  4. If Amendment, Date of Original Filed (Month/Day/Year)							X	below)  VP, Chief Acc	below	)
(Street) SAN FRANCISCO (City)	CA (State)	94133 (Zip)									6. Indiv Line) X	idual or Joint/Group Filing (Check Applicable  Form filed by One Reporting Person  Form filed by More than One Reporting  Person		
		Table I - N	Non-Deriva	tive Secu	ırities A	cquire	ed, C	Disposed o	of, or E	Benefic	ially	Owned		
1. Title of Security (Instr. 3)			2. Transaction Date (Month/Day/Ye	Execution Date,	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 an			5)	5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
							v	Amount	(A) or (D)	Price		Transaction(s) (Instr. 3 and 4)		(11301. 4)
Common Stock			11/13/202	.0		J <sup>(1)</sup>		1,799	Α	\$10.	.63	41,049	D	
Common Stock			01/11/202	.1		М		5,000	A	\$2.5	56	46,049	D	
Common Stock			01/11/202	1		S <sup>(2)</sup>		5,000	D	\$23.83	326 <sup>(3)</sup>	41,049	D	
Common Stock			01/11/202	1		М		4,500	A	\$2.5	56	45,549	D	
Common Stock			01/11/202	.1		S <sup>(2)</sup>		4,500	D	\$23.82	274(4)	41,049	D	
Common Stock			01/11/202	1		M		2,083	A	\$7.6	64	43,132	D	
Common Stock			01/11/202	1		S <sup>(2)</sup>		2,083	D	\$23.70	)93(5)	41,049	D	
Common Stock			01/11/202	1		S <sup>(2)</sup>		1,799	D	\$23.	7 <sup>(6)</sup>	39,250	D	
Common Stock			01/12/202	.1		M		5,000	A	\$2.5	56	44,250	D	
Common Stock			01/12/202	!1		S <sup>(2)</sup>		5,000	D	\$20	6	39,250	D	

### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		of Deri Sec Acq (A) o Disp of (I	oosed D) tr. 3, 4	6. Date Exerc Expiration Da (Month/Day/\)	ate	7. Title and Amount of Securities Underlyin Derivative (Instr. 3 and	f g Security	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Incentive Stock Option (right to buy)	\$2.56	01/11/2021		M			5,000	(7)	10/27/2026	Common Stock	5,000	\$0.0	39,500	D	
Incentive Stock Option (right to buy)	\$2.56	01/11/2021		М			4,500	(7)	10/27/2026	Common Stock	4,500	\$0.0	35,000	D	
Incentive Stock Option (right to buy)	\$2.56	01/12/2021		М			5,000	(7)	10/27/2026	Common Stock	5,000	\$0.0	30,000	D	
Incentive Stock Option (right to buy)	\$7.64	01/11/2021		М			2,083	(7)	12/05/2028	Common Stock	2,083	\$0.0	13,542	D	

#### **Explanation of Responses:**

- 1. Shares acquired through the company's Employee Stock Purchase Plan on November 13, 2020.
- 2. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on December 10, 2020.
- 3. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$23.11 to \$24.27. Reporting Person undertakes to provide TheRealReal, Inc., any security

holder of TheRealReal, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in this Form 4.

- 4. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$23.135 to \$24.21. Reporting Person undertakes to provide TheRealReal, Inc., any security holder of TheRealReal, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in this Form 4
- 5. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$23.20 to \$24.10. Reporting Person undertakes to provide TheRealReal, Inc., any security holder of TheRealReal, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in this Form 4
- 6. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$23.20 to \$24.14. Reporting Person undertakes to provide TheRealReal, Inc., any security holder of TheRealReal, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in this Form 4.
- 7. This stock option is fully vested at the time of exercise

By: Matt Gustke For: Steve Lo 01/13/2021

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.