SEC Form 3

FORM 3

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

OMB APPROVAL

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person [*] DuFrane Dana	2. Date of Even Requiring State (Month/Day/Yea 06/27/2019	ment	3. Issuer Name and Ticker or Trading Symbol <u>TheRealReal, Inc.</u> [REAL]				
(Last) (First) (Middle) C/O THE REALREAL, INC.	_		4. Relationship of Reporting Perso (Check all applicable) Director	10% Owner tle Other (specify below)		5. If Amendment, Date of Original Filed (Month/Day/Year)	
55 FRANCISCO STREET, SUITE 600			X Officer (give title below)			6. Individual or Joint/Group Filing (Check Applicable Line)	
(Street) SAN FRANCISCO CA 94133			General Coun	isel			y One Reporting Person y More than One erson
(City) (State) (Zip)	_						
Table I - Non-Derivative Securities Beneficially Owned							
		2. Amount of Securities Beneficially Owned (Instr. 4)	3. Ownership Form: Direct (D) or Indirect (I) (Instr. 5)		ature of Indirect Beneficial Ownership r. 5)		
Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)							
1. Title of Derivative Security (Instr. 4)	2. Date Exerc Expiration D (Month/Day/	ate	3. Title and Amount of Securit Underlying Derivative Securit		4. Conversio or Exercis	e Form:	6. Nature of Indirect Beneficial Ownership (Instr. 5)
	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	Price of Derivative Security	Direct (D) or Indirect (I) (Instr. 5)	
Stock Option (right to buy)	(1)	12/17/2025	Common Stock	100,000	3.48	D	
Stock Option (right to buy)	(2)	02/16/2027	Common Stock	10,000	2.56	D	
Stock Option (right to buy)	(3)	09/05/2028	Common Stock	90,000	4.44	D	
Stock Option (right to buy)	(4)	12/05/2028	Common Stock	25,000	7.64	D	
Stock Option (right to buy)	(5)	05/08/2029	Common Stock	50,000	10.58	D	

Explanation of Responses:

1. This option vests 25% on November 2, 2016, and then in 36 substantially equal monthly installments thereafter, subject to the reporting person's continuous service as of each vesting date and subject to acceleration upon certain events.

2. This option vests in 48 substantially equal monthly installments beginning on December 15, 2018, subject to the reporting person's continuous service as of each vesting date and subject to acceleration upon certain events.

3. This option vests in 48 substantially equal monthly installments beginning on October 5, 2018, subject to the reporting person's continuous service as of each vesting date and subject to acceleration upon certain events.

4. This option vests in 48 substantially equal monthly installments beginning on January 5, 2019, subject to the reporting person's continuous service as of each vesting date.

5. This option vests in 48 substantially equal monthly installments beginning on April 25, 2019, subject to the reporting person's continuous service as of each vesting date and subject to acceleration upon certain events.

Remarks:

Exhibit 24 - Power of Attorney

<u>/s/ Dana DuFrane</u>

** Signature of Reporting Person

06/27/2019

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 5 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

POWER OF ATTORNEY

Know all by these presents, that the undersigned hereby makes, constitutes and appoints each of Matt Gustke, Elizabeth Logie and Edward Martin, or any of them acting individually, and with full power of substitution, the undersigned's true and lawful attorney-in-fact to:

- (1) prepare, execute in the undersigned's name and on the undersigned's behalf, and submit to the U.S. Securities and Exchange Commission (the "SEC") a Form ID, including amendments thereto, and any other documents necessary or appropriate to obtain codes and passwords enabling the undersigned to make electronic filings with the SEC of reports required by Section 16(a) of the Securities Exchange Act of 1934 or any rule or regulation of the SEC;
- (2) execute for and on behalf of the undersigned, in the undersigned's capacity as an officer and/or director of The RealReal, Inc., a Delaware corporation (the "Company"), Forms 3, 4, and 5, including amendments thereto, in accordance with Section 16(a) of the Securities Exchange Act of 1934 and the rules and regulations thereunder;
- (3) do and perform any and all acts for and on behalf of the undersigned which may be necessary or desirable to complete and execute any such Form 3, 4, or 5, complete and execute any amendment or amendments thereto, and timely file such form with the SEC and any stock exchange or similar authority; and
- (4) take any other action of any type whatsoever in connection with the foregoing which, in the opinion of such attorney-in-fact, may be of benefit to, in the best interest of, or legally required by, the undersigned, it being understood that the documents executed by such attorney-in-fact on behalf of the undersigned pursuant to this Power of Attorney shall be in such form and shall contain such terms and conditions as such attorney-in-fact may approve in such attorney-in-fact's discretion.

The undersigned hereby grants to each such attorney-in-fact full power and authority to do and perform any and every act and thing whatsoever requisite, necessary, or proper to be done in the exercise of any of the rights and powers herein granted, as fully to all intents and purposes as the undersigned might or could do if personally present, with full power of substitution or revocation, hereby ratifying and confirming all that such attorney-in-fact, or such attorney-in-fact's substitute or substitutes, shall lawfully do or cause to be done by virtue of this power of attorney and the rights and powers herein granted. The undersigned acknowledges that the foregoing attorneys-in-fact, in serving in such capacity at the request of the undersigned, are not assuming, nor is the Company assuming, any of the undersigned's responsibilities to comply with Section 16 of the Securities Exchange Act of 1934.

This Power of Attorney shall remain in full force and effect until the undersigned is no longer required to file Forms 3, 4, and 5 with respect to the undersigned's holdings of and transactions in securities issued by the Company, unless earlier (a) revoked by the undersigned in a signed writing delivered to the foregoing attorneys-in-fact or (b) superseded by a new power of attorney regarding the purposes outlined herein at a later date.

IN WITNESS WHEREOF, the undersigned has caused this Power of Attorney to be executed as of this 19 day of June, 2019.

/s/ Dana DuFrane Signature Dana DuFrane Print Name